

2018 Budget

<u>2018 Budget</u>	<u>2018 Amount</u>	<u>2018 Assumptions/Notes</u>	<u>2017 Budget</u>	<u>2016 Actual</u>	<u>2015 Actual</u>
Revenue					
Membership Dues					
Full Member Dues	18,200	205@\$80 + 20@\$90	18,200	19,020	19,845
Handicap Only Dues	4,200	75@\$45 + 15@\$55	4,200	4,655	4,675
AGA Handicap Expenses	<u>-9,625</u>	280@\$30 + 35@\$35	<u>-9,625</u>	<u>-10,185</u>	<u>-10,465</u>
Total Net Membership Dues	12,775		12,775	13,490	14,055
Sponsor Revenue					
Sponsor Fees	<u>22,000</u>		<u>22,000</u>	<u>21,925</u>	<u>25,975</u>
Total Sponsor Revenue	22,000		22,000	21,925	25,975
Miscellaneous Revenue					
INT & Shirt Profit	<u>0</u>		<u>0</u>	<u>41</u>	<u>6</u>
Total Miscellaneous Revenue	0		0	41	6
Total Revenue	34,775		34,775	35,456	40,036
Revenue Allocations to Programs					
Featured Sponsor Allocations	-4,500		-4,000	-4,000	-4,650
Board Allocations	<u>-24,758</u>		<u>-24,490</u>	<u>-24,459</u>	<u>-27,479</u>
Total Program Allocations	-29,258		-28,490	-28,459	-32,129
Program-related Revenue					
Weekly Events					
Board Allocation	4,725	\$1.75 per man-2,700 players(INCLUDES ALL KP MONIES)	4,725	4,459	4,798
Wkly Entry Fees - Payout	<u>-4,725</u>	2,700 players for year	<u>-4,725</u>	<u>-4,499</u>	<u>-4,946</u>
Total Weekly Event Revenue	0		0	-40	-148
Range Balls					
Board Allocation	2,800	\$1.00/player and no charge for special events (1,250 players)	2,800	2,732	1,966
Weekly Range Balls	<u>-2,800</u>		<u>-2,800</u>	<u>-2,732</u>	<u>-1,966</u>
Total Range Balls	0		0	0	0
Monthly Lunch Meetings					
Board Allocation	2,178	\$6.00(4 Lunches; 300 meals/ 18 meals @ \$21ea(3 guests per meal)	1,905	2,417	2,716
Lunch Fees	4,500	\$15.00/Lunch(300 meals)	3,600	4,870	5,602
Expenses	<u>-6,678</u>	Meal Cost for 318 meals @ \$21 ea.	<u>-5,397</u>	<u>-6,788</u>	<u>-8,231</u>
Total Monthly Lunch Meetings	0		108	498	87
Hole-in-One Award					
Board Allocation	500	2 hole in ones	930	698	465
Expenses	<u>-500</u>		<u>-930</u>	<u>-698</u>	<u>-465</u>
Total Hole-in-One Award	0		0	0	0
Javelina Cup					
Board Allocation	600		600	0	0
Entry Fees	2,400	30 two-man teams from each club@\$80/team;SMGA is host club in 2016	2,400	2,728	2,780
Expenses	<u>-3,000</u>	Lunch, Green Fees and Prize Money	<u>-3,000</u>	<u>-2,748</u>	<u>-2,734</u>
Total Javelina Cup	0		0	-20	46
Bubba Hawkins Event					
Featured Sponsor Allocations		Event rotates with M-PLGA's Saddle Hawkins every other year.	500	0	1,150
Board Allocation		Moore Advantage-\$500/Dr Shaffer-\$500	500	0	920
Entry Fees		\$10 per MPMGA player(40 Players)	500	0	3,693
Prizes		80 players @ \$30ea	3,000	0	-1,636
Expenses		Whatever is left	-1,130	0	-4,033
Expenses		Lunch for 80players &4 guests @\$21ea/beer-\$250/ Gifts-\$500	<u>-2,870</u>	<u>0</u>	<u>-4,033</u>
Total Bubba Hawkins Event	0		0	0	94
Mbr Mbr Match Play					
Board Allocation	1,000	\$10/player. 100 players	1,000	1,344	1,248
Entry Fees	2,000	\$40/team,50 teams(50 Teams 2017)	2,000	2,240	2,080
Prizes	-2,570	Whatever is left	-2,370	-3,090	-2,940
Expenses	<u>-430</u>	\$430 trophies	<u>-270</u>	<u>-497</u>	<u>-474</u>
Total Team Match Play	0		360	-3	-86

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Club Championship					
Featured Sponsor Allocation	1,000	Sonora Investments	1,000	1,000	1,000
Board Allocation	800	\$8/player; 100 players(96 players 2016)	800	864	846
Entry Fees	3,500	\$35/player	3,000	2,775	2,880
Prizes	-2,300	Whatever is left	-1,940	-1,940	-1,825
Expenses	-3,000	Trophies-\$315 and lunch with beer(99 meals 2016)	-2,860	-2,690	-2,901
Total Club Championship	0		0	9	0
Tournament of Champions					
Board Allocation	215	Amount to balance event budget	290	259	169
Entry Fees	400	\$5/player, 80 players(75 Players 2016 - Deposited into Pro Shop Prize Fund)	325	375	325
Prizes	-500		-500	-542	-406
Expenses	-115	Engrave 80 coins and trophy	-115	-92	-88
Total tournament of Champions	0		0	0	0
Member Guest Event					
Featured Sponsor Allocation	2,500	Robson	2,500	2,500	2,500
Board Allocation	1,400	\$40/team,35 teams. No cap.	1,400	1,802	1,625
Entry Fees	18,375	\$525/team,35 teams (30 teams in 2016)	17,500	17,269	16,500
Prizes	-3,325	Whatever is left	-3,285	-3,480	-3,280
Expenses	-18,950	Golf fees,food,tee prizes,misc.	-18,317	-18,411	-17,935
Total Member Guest	0		-202	-320	-590
Robson Challenge					
Entry Fees	0		675	0	0
Expenses	0		-675	0	0
Total Robson Challenge	0		0	0	0
Ryder Cup					
Entry Fees	450	15 players from each club; \$30 entry fee/player.	300	448	750
Expenses	-450	Lunch for Players, Pros & Guests and Prize Money(\$150) for Winning Team	-300	-468	-746
Total Home&Home Event	0		0	-20	4
Summer Bash					
Board Allocation	2,750	\$28/player. 100 players.	2,250	2,194	3,436
Entry Fees	500	100 players @\$5.00ea	450	440	0
Prizes	-992	Whatever is left	-900	-880	-992
Expenses	-2,258	Lunch/beer(94 golfers & 14 guests 2017)	-1,800	-1,754	-2,444
Total Summer Bash	0		0	0	0
Individual Match Play					
Board Allocation	600	\$10/player for 60 players	600	540	720
Entry Fees	1,500	60 players @ \$25ea(39 players 2017)	1,200	900	1,200
Prizes	-1,815	Whatever is left	-1,575	-1,160	-1,600
Expenses	-285	Trophies	-198	-275	-282
Total Individual Match Play	0		27	5	39
HOA-1 Putting Tournament					
Board Allocation	0		0	0	0
Entry Fees	160	8*\$20	120	120	0
Expenses	-160	8*\$20	-120	-120	0
Total HOA-1 Putting Tournament	0		0	0	0
Mars vs Venus Cup					
Event to rotate between M-PMGA and M-PWGA beginning 2015					
Featured Sponsor Allocation	1,000	Dr. Shaffer-\$500 and Moore Advantage -\$500		500	
Board Allocation	0	\$10/M-PMGA player(40 players)(EVENT TO BE SELF FUNDED)		380	0
Entry Fees	2,800	\$35/player, 80 players		1,520	780
Prizes	-1,286	Whatever is left		-920	-780
Expenses	-2,514	Lunch for 80 players & 4 guests at \$21.00 ea/Beer -\$250/Gifts - \$500		-1,430	0
Total Mars vs Venus	0			50	0
Member-Member Stroke Play					
Board Allocation	1,200	\$15/player;80 players(78 players 2017)	1,120	1,200	1,040
Entry Fees	2,400	\$60/team 40 teams	2,000	2,000	2,000
Prizes	-1,300	Whatever is left	-1,320	-1,370	-1,280

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Expenses	-2,300	Trophies-\$100 and Luncheon(80x\$21 with beer-\$240	-1,720	-1,724	-1,859
Total Member-Member	0		80	106	-99
AGA Two Man Event					
Board Allocation	390	Budget 3 teams for 2018 @ \$130 ea for \$390	390	520	650
Expenses	-390		-390	-520	-650
Total AGA 2 Man Event	0		0	0	0
Presidents Cup					
Featured Sponsor Allocation		Featured sponsor-Open		0	0
Board Allocation	1,700	\$17/player.	1,800	1,995	1,974
Entry Fees	3,500	\$35/player, 100 players(82 players 2017)	3,000	2,880	2,700
Prizes	-2,200	Whatever is left	-1,925	-2,485	-1,945
Expenses	-3,000	Trophies -\$315/ Tee Prizes - \$230/ lunch with beer(97 meals 2017)	-2,875	-2,414	-2,779
Total Presidents Cup	0		0	-24	-50
Winter Bash					
Board Allocation	3,900	\$30/player. 130 players.	3,380	3,057	4,906
Entry Fees	650		650	575	0
Prizes	-1,180	Whatever is left	-1,280	-1,142	-1,056
Expenses	-3,370	Lunch -130 @\$21ea/bee-\$240 & door prizes-\$400	-2,750	-2,490	-3,850
Total Holiday Bash	0		0	0	0
Pima Cup					
Entry Fees	3,840	6 clubs, 6 man teams from each club. \$70/player away; \$40/player home.	3,840	3,780	5,004
Expenses	-3,840	Starts Dec. 2017. Includes entry fees and expenses when we host.	-3,840	-3,763	-5,131
Total Pima Cup	0		0	17	-127
Total Program Net Revenue	0		373	258	-831
Total Revenue Net of Programs	5,517		6,658	7,255	7,076
Expenses					
Sponsor Expense					
Sponsor Expense	2,700	Signs, plaques, golf tournament, and newspaper ad.	2,700	2,659	3,662
Total Sponsor Expense	2,700		2,700	2,659	3,662
Donation Expense					
Donations	1,450	\$0 maint. crew, \$100ea pro,\$50 green's supervisor,\$1000 1st Tee,\$200 MPWGA	1,550	1,567	1,542
Total Donations Expense	1,450		1,550	1,567	1,542
Miscellaneous Expense					
New Member Orientations	50	1 orientation	75		
Seminars	100	Rules and Handicap Directors	350		350
Supplies	450	includes printing, books, etc.	660	331	1,142
Trophies/Plaques	50	Plaque replacement/repair	200	593	382
Equipment					
Printing & Copying		included in supplies			
Books, Subscription, Reference		included in supplies		10	80
D & O Insurance	1,117	6% increase	1,273	1,201	1,305
Computer Services	650	\$150 per quarter/Domain Name/Malware scan/etc.	650	600	870
Banking Expenses	50	Checks & Deposit Slips	50	44	
Total Miscellaneous Expense	2,467		3,258	2,779	4,129
Total Expenses	6,617		7,508	7,005	9,333
Net Ordinary Income	-1,100		-850	250	-2,257